



FIRO-B® Instrument Services Summary

	Description	Benefits	Reliability	Validity	# Items	Scales	Time	Qualification/Certification Requirements
Instrument Specifics	Identify interpersonal qualities and dynamics of wanted vs. expressed behaviors. Produces scores on 6 dimensions.	Reveals how preferences for social patterns affect behavior patterns related to interacting with others, directing conversation and getting involved in supportive behaviors.	<ul style="list-style-type: none"> •Excellent reproducibility coefficient •Excellent Test-retest consistency 	<ul style="list-style-type: none"> •Criterion studies •50 years of research based on national random sample 	54	6 scales	15 minutes	1. Take Qualifying.org (online course on Tests, Measurements, and Interpretation) and MBTI application® OR 2. Possess a Bachelor's degree and completion of a course in the interpretation of psychological assessments and measurement

	Report	Description	Report Price	Phone Interpretation with Qualifying.org Price (optional, includes Report)
Reporting Services	FIRO-B Profile Report	Provides a basic profile of FIRO-B scores, including expressed and wanted aspects of inclusion, control, and affection.	\$9.75-\$11.50	\$175
	Leadership Report with the MBTI	Based on responses to both the FIRO-B and MBTI. Information provides increased understanding of behavior that aids in leadership development.	\$25.70-\$30.25	\$225
	FIRO-B in Organizations	Provides a narrative report to enhance effectiveness in organizational settings. Can be used for career development, enhancing team functioning, and identifying leadership styles.	\$20.80-\$24.50	\$200

**Included with Qualifying.org programs*



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REGISTER on line at www.Qualifying.org or CALL (336) 774-0330

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	Program	Description	Requirements	Components	Materials	Cost	CEU's
Qualifying Training Options	Tests, Measurements, and Interpretation (TMI) Course* *Required for all CPP programs unless previous coursework meets CPP requirement	e-Learning Course required (along with Bachelor's degree) to complete certification/qualification for FIRO-B	•Bachelor's degree	•Online •Instructor Support	Online modules and learning aids	Included with Standard and Masterclass	30
	FIRO-B Standard Qualification Program	e-Learning course including FIRO-B specific competency material and TMI course	•Bachelor's degree •Completion of TMI course requirements	•Online •Instructor Support •Onsite available by request only	Online modules, learning aids, and publications	\$1725* includes TMI tuition	20 (plus TMI CEUs)
Professional Development	FIRO-B Masterclass Program (qualifies you and accelerates application)	2-day workshop covering uses in coaching, leadership, and team building. Includes all components of standard program.	•Bachelor's degree •Completion of TMI course requirements	•Online & 2 – day Onsite Workshop •Instructor Support	Online modules, learning aids, all publications of standard plus additional resources.	\$1925* includes TMI tuition	70
	FIRO-B Specific Competency-Focused Advanced e-Learning program	e-Learning course for learners not seeking qualification. Enhances understanding and application of tool.	•Exam for CEU credit only	•Online •Instructor Support	Online modules and learning aids	\$450	20

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